

## Maintenance with the Monozukuri touch

With a 99% repair success rate, Kyosai Technos utilizes its advanced technological know-how cultivated over many years of manufacturing experience to offer unrivalled maintenance services for old electronic equipment no longer supported by the original manufacturers.

Japan has long held a deep reverence for machines and the art of manufacturing. As such, *Monozukuri* craftsmanship is not only concerned with the creation of new products of the highest quality, but also the restoration and upgrading of older machines and equipment.

That is certainly the case for Kyosai Technos, which offers repairs and maintenance services for various types of electronic devices, mainly in the fields of medical care, communications and measuring equipment.

As a "Total Multi-Vendor Service" provider, Kyosai Technos boasts a unique business model – the Kyosai Life Extension Service (KLES), which is oriented around the repair, redesign and upgrade of older devices no longer supported by the original manufacturers.

Strategically located at the free trade zone at Kansai international airport, the company's

'Global Repair Service' center comprises of the bonded factory, in which the company's skilled technicians repair devices and equipment from all over the world, while also offering clients calibration of measuring instruments.

Since its establishment, Kyosai Technos has repaired more than 30,000 units and proudly maintains a 99% repair success rate; while its 90-day warranty scheme and "preventative maintenance" practices are testament to the company's commitment to client satisfaction.

"When a defective device appears, we have accumulated know-how by thoroughly investigating the cause and thoroughly preventing recurrence," says president, Tsutomu Usui.

"We have transformed our business into a leader in the maintenance service industry with the highest level of technology"

Tsutomu Usui, President, Kyosai Technos, Co., Ltd.

"We believe that our maintenance service has reached a level where it can be highly evaluated all over the world, and which cannot be easily imitated elsewhere. Using the know-how cultivated in the manufacturing industry, we have transformed our business into a leader in the maintenance service industry with the highest level of technology."

Today, IoT technology is enabling Kyosai Technos to offer state-of-the-art diagnostic and maintenance services, as well as to monitor and control the operating status of devices 24 hours a day, 365 days a year.

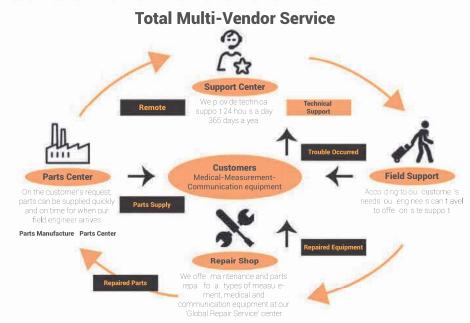
"We aim to evolve our 'Total Multi-Vendor Service' by incorporating new technologies such as AI, IoT, and robotics," adds Mr. Usui. "Furthermore, we strive to become a major player by making our unique KLES model well known globally."

This year, Japan's Ministry of Economy, Trade and Industry selected Kyosai Technos as one of the nation's '100 Global Niche Top Companies', in recognition of its unique position within the main-

tenance services industry.







We support customers by providing total engineering services with our Call Center, Field Service, Repair Shop and Parts Center